

(¥ million)

| | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 (estimated) |
|---|--------|--------|--------|--------|---------|---------|---------------------|
| Net Sales | 76,517 | 79,991 | 84,209 | 98,781 | 101,448 | 114,716 | 116,000 |
| Operating profit | 8,038 | 8,562 | 8,549 | 15,280 | 17,079 | 20,644 | 21,000 |
| Ordinary Profit | 8,598 | 8,928 | 8,952 | 16,244 | 17,451 | 21,540 | 22,000 |
| Profit attributable to owners of parent | 5,750 | 5,882 | 6,340 | 11,749 | 12,953 | 16,302 | 16,500 |

(¥ million)

| Brand name | Active Ingredient | Indications | Launch Date | Sales 2017 | Sales 2018 | Sales 2019 | |
|---|-------------------------------------|---|-------------|------------|------------|------------|-----------------------|
| | | | | | | Apr.-Dec. | Annual (estimated) |
| Vidaza | azacitidine | myelodysplastic syndrome | Mar-11 | 15,643 | 14,453 | 12,165 | 15,400 |
| Zalutia | tadalafil | urinary disorder caused by benign prostatic hyperplasia | Apr-14 | 10,449 | 12,118 | 10,297 | 13,000 |
| Tramal, Onetram | tramadol hydrochloride | cancer pain, chronic pain | Sep-10 | 6,622 | 7,196 | 5,636 | 7,100 |
| Uptravi | selexipag | pulmonary arterial hypertension | Nov-16 | 2,690 | 4,825 | 4,753 | 7,300 |
| Adcirca | tadalafil | pulmonary arterial hypertension | Dec-09 | 4,617 | 5,173 | 4,242 | 5,400 |
| Cialis | tadalafil | erectile dysfunction | Jul-09 | 3,825 | 4,592 | 3,525 | 3,900 |
| Gazyva | obinutuzumab | CD20-positive follicular lymphoma | Aug-18 | - | 1,417 | 3,386 | 4,200 |
| Lunabell | norethisterone and ethinylestradiol | dysmenorrhea | Jul-08 | 5,374 | 4,658 | 1,729 | 1,900 |
| Azunol Gargle | sodium gualenate | pharyngitis, tonsillitis, stomatitis, etc. | Aug-02 | 2,363 | 2,169 | 1,657 | 2,050 |
| Eviprostat | herbal extracts | benign prostatic hyperplasia | Apr-67 | 2,761 | 2,137 | 1,390 | 1,700 |
| Erizas | dexamethasone cipeclate | allergic rhinitis | Dec-09 | 2,916 | 2,987 | 1,109 | 2,700 |
| Profit in co-promotion | | | | 3,962 | 5,057 | 4,438 | 6,000 |
| Revenues from the licensing of industrial | | | | 10,378 | 16,621 | 11,197 | 16,400 |
| Pharmaceuticals | | | | 87,416 | 100,223 | 76,665 | 101,100 |
| Functional Food | | | | 14,031 | 14,492 | 11,448 | 14,900 |
| Net Sales | | | | 101,448 | 114,716 | 88,113 | 116,000 |