

## Nippon Shinyaku: Leading Products

Performance (consolidated)

(¥ million)

	2017 (JGAAP)	2018 (JGAAP)	2019 (JGAAP)	2020 (IFRS)	2021 (IFRS)	2022 (IFRS)	2023 (IFRS) (estimated)
Revenue	101,448	114,716	116,637	121,859	137,484	144,175	145,000
Operating profit	17,079	20,644	21,668	27,202	32,948	30,049	32,000
Profit before tax	17,451	21,540	22,442	27,608	33,301	30,489	32,500
Profit attributable to owners of parent	12,953	16,302	16,866	19,540	24,986	22,812	25,000

Aug 10, 2023

(¥ million)

Brand name	Active Ingredient	Indications	Launch Date	Sales 2021 (IFRS)	Sales 2022 (IFRS)	Sales 2023 (IFRS)		
						Apr-Jun	Apr-Sep (estimated)	Annual (estimated)
Viltepso	viltolarsen	Duchenne muscular dystrophy	Japan May-2020 U.S. Aug-2020	7,750	14,341	4,165	8,500	18,300
(Japan)				(4,059)	(4,139)	(1,051)	(2,200)	(4,800)
(U.S.)				(3,691)	(10,201)	(3,113)	(6,300)	(13,500)
Upravi	selexipag	pulmonary arterial hypertension/ chronic thromboembolic pulmonary hypertension	Nov-2016/ Aug-2021	8,400	10,543	3,255	6,400	14,000
Vidaza	azacitidine	myelodysplastic syndrome/ acute myeloid leukemia	Mar-2011/ Mar-2021	18,338	15,951	2,871	5,700	10,500
Gazyva	obinutuzumab	CD20-positive follicular lymphoma/ CD20-positive chronic lymphocytic leukemia	Aug-2018/ Dec-2022	5,300	4,904	1,220	2,300	4,900
Tramal, Onetram	tramadol hydrochloride	cancer pain, chronic pain	Sep-2010	6,770	5,358	1,104	2,250	4,300
Cialis	tadalafil	erectile dysfunction	Jul-2009	2,532	2,938	654	1,150	2,500
Adcirca	tadalafil	pulmonary arterial hypertension	Dec-2009	4,563	2,649	631	1,100	2,100
Defitelio	defibrotide sodium	sinusoidal obstruction syndrome	Sep-2019	2,128	2,524	631	1,400	3,000
Zalutia	tadalafil	urinary disorder caused by benign prostatic hyperplasia	Apr-2014	4,106	2,826	614	1,050	2,000
Erizas	dexamethasone cipepicilate	allergic rhinitis	Dec-2009	2,330	2,640	334	900	2,500
Profit in co-promotion				8,934	9,520	2,310	4,600	9,300
Revenues from the licensing of industrial property rights				33,207	30,714	9,104	17,200	35,000
Pharmaceuticals				120,650	121,988	30,870	60,500	123,500
Functional Food				16,834	22,187	6,142	11,000	21,500
Revenue				137,484	144,175	37,012	71,500	145,000