

At a Glance

Nippon Shinyaku's two businesses are Pharmaceuticals and Functional Food. In the Pharmaceuticals business, the Company aims to deliver high-quality, distinctive pharmaceuticals as quickly as possible to even one more patient.

In the Functional Food business, it aims to continually provide high-value-added products that meet market needs and help people lead happier lives.

Pharmaceuticals

Revenue
¥121.988 billion

84.6%

(FY2022)

Strategy

In the Pharmaceuticals business, since Nippon Shinyaku announced its intention in 2007 to "launch at least one product each year," it has been consistently achieving this goal by not only undertaking in-house drug discovery based on the R&D capabilities built up since the founding of the company in 1919 but also introducing in-licensed products and undertaking PLCM*. The Sales and Marketing Division aims to deliver medicines required by patients as quickly as possible by sharing high-quality information and building a system to quickly respond to the needs of medical professionals.

The Company also proactively takes on challenges in fields that other companies avoid and moves forward with research and development of original treatments to create distinctive pharmaceuticals required by patients suffering from disease and their families and to be a company that is trusted by society.

* PLCM (product life-cycle management) is a way to increase the value of products through efforts such as pursuing new efficiency and adding new dosage forms for products on the market and drug candidates still in development.

Main Products

1. Urology

- For urinary disorder caused by benign prostatic hypertrophy
Zalutia
- For erectile dysfunction (ED)
Cialis
- For prostate cancer
Estracyt
- For pollakiuria
Bladderon
- For benign prostatic hypertrophy
Eviprostat



Zalutia

2. Hematology

- For sinusoidal obstruction syndrome
Defitelio
- For CD20-positive follicular lymphoma or CD20-positive chronic lymphocytic leukemia
Gazyva
- For myelodysplastic syndromes or acute myeloid leukemia
Vidaza
- For relapsed or refractory acute promyelocytic leukemia
Amnolake
- For relapsed or refractory acute promyelocytic leukemia
Trisenox



Defitelio

- For acute leukemia and malignant lymphoma
Cylocide N
- For solid tumor and acute leukemia
Cylocide

3. Intractable and Rare Diseases

- For seizures associated with Dravet syndrome
Fintepla
- For Duchenne muscular dystrophy
Viltepso



Fintepla

- For pulmonary arterial hypertension and chronic thromboembolic pulmonary hypertension
Uptravi
- For pulmonary arterial hypertension
Opsumit
- For pulmonary arterial hypertension
Adcirca

4. Gynecology

- For iron deficiency anemia
MonoVer
- For dysmenorrhea
Lunabell ULD



MonoVer

- For dysmenorrhea
Lunabell LD

5. Others

- Dry powder inhaler for allergic rhinitis
Erizas
- Gargle liquid containing azulene
Azunol Gargle Liquid
- For allergic rhinitis and conjunctivitis
Livostin
- For vertigo
Cephadol
- Controlled-release treatment for cancer-associated pain and chronic pain
Onetram
- For cancer-associated pain and chronic pain
Tramal
- Aid for maintaining alcohol abstinence
Regtect



Erizas



Onetram

Functional Food

Revenue
¥22.187 billion

15.4%

(FY2022)

Strategy

In the Functional Food business, Nippon Shinyaku seeks to leverage its advanced technical expertise as a maker of pharmaceuticals to supply high-value-added products that meet market needs, focusing on supplements in addition to its bulk materials businesses in health food ingredients, preservatives, and protein preparations. The Company will "Help People Lead Healthier, Happier Lives," through approaches other than pharmaceuticals, including by taking on the challenge of dealing with social issues, such as food loss, and contributing to better health through health food ingredients and supplements. It will show meaningful existence and contribute to the extension of healthy life expectancy for people by reinforcing its R&D capabilities and continually bringing to market highly original new products.

Main Products

Bulk Materials Business

1. Health Food Ingredients

- Mangosteen Aqua
- Hyaluronic Acid 3000
- Garcinia Powder J
- Bacopa Extract Powder

2. Preservatives

- Mirai Ace Nu
- Vinessyu Deli
- Mikaku Fine S
- Mikaku Fine BK
- Mikaku Fine Z

3. Protein Preparations

- Wheyco W8002 Instant
- Lactocrystal plus
- PROGEL 800
- Enlacto HG
- Fitness S

Supplements Business

1. Sports Supplements

- WINZONE series

2. Aging Care Supplements

- Kiwami Select Collagen
- Kioku no Kobako
- Mangostia



Supplements

Revenue

¥144.175 billion

Increase of 4.9%
year on year ↑

Operating profit

¥30.049 billion

Decrease of 8.8%
year on year ↓

Profit attributable to owners of parent

¥22.812 billion

Decrease of 8.7%
year on year ↓

Research and development expenses

¥24.135 billion

Increase of 5.6%
year on year ↑

EPS

¥338

Decrease of 8.7%
year on year ↓

ROE

12.1%

Decrease of
2.4 percentage points
year on year ↓

Breakdown of revenue by region

Overseas ¥49.145 billion 34.1%

Japan ¥95.029 billion 65.9%

(FY2022)