## **Stakeholder Engagement**

#### Materiality

#### Strengthening governance





#### Main Activities

#### ities

### Strengthening IR activities for investors Implementing information

disclosure to stakeholders

- FY2022 Activities
- Held R&D briefings and implemented overseas IR activities
- Published the integrated report and news releases in a timely manner

#### Issues and FY2023 Strategies

• Enhancing integrated report and website disclosure

#### **Communication with Stakeholders**

Nippon Shinyaku's business is supported by a variety of stakeholders. Therefore, the Company believes it is important to listen to and engage in dialogue with stakeholders, including shareholders, employees, society (local communities, business partners, etc.), customers (patients, consumers, medical professionals), and the environment. By reflecting the requests and opinions obtained through such dialogue in its business activities, Nippon Shinyaku will grow as a company and create and provide new value to society.

#### Nippon Shinyaku's Stakeholders



#### **Stakeholder Relations**

#### Dialogue and Means, Frequency

Shareholders	Nippon Shinyaku will strive to pay a return to shareholders by securing appropriate profits through management that is conscious of the cost of capital. The Group is intent on meeting the expectations of shareholders and investors by promoting constructive communication through fair management that emphasizes timely and honest disclosure of corporate information and proactive dialogue.	
	Based on its Management Policy, "Employees: Develop Each Employee," Nippon Shinyaku has established an	

- Number of dialogues with institutional investors and analysts: approx. 180 • Participation in events sponsored by securities corporations: 9
- Financial results briefings (May, November)
- Financial results conference calls (August, February)
- General Meeting of Shareholders (June)
- R&D briefing (December)
- Overseas IR events and large meetings (September)

# Employees Based on its Management Policy, "Employees: Develop Each Employee," Nippon Shinyaku has established an education and training system aimed at developing the kind of human resources it seeks: people who think and act on their own initiative. It believes that each employee thinking, acting, and proactively taking on challenges on their own initiative leads to personal growth, which in turn leads to the growth of the Company.

- Training for employees, opportunities for dialogue with directors
- Employee stress check, engagement survey
- Internal Compliance Reporting System (whistleblowing hotlines)

# Society

As a corporate citizen, Nippon Shinyaku will maintain close communication and exchange with society and actively engage in social contribution activities. It will maintain mutual trust and sound and proper relationships with business partners and aim to grow together with them.

- On-site classes on food education
- Yamashina Botanical Research Institute: 130 tours, 1,335 visitors
- Nippon Shinyaku Sparkling Future Mobile Library: participated in 27 events; lent out 5,140 picture books
- Conducted surveys of suppliers (CSR, stable supply, sustainability procurement policy)

# Customers

In the Pharmaceuticals business, Nippon Shinyaku places the highest priority on patients who suffer from illnesses and makes efforts to provide information to ensure that patients are properly medicated by medical professionals. In the Functional Food business, the Company seeks to leverage its advanced technical expertise as a maker of pharmaceuticals to supply high-value-added products that meet customer needs.

- Number of inquiries about pharmaceuticals
   Total 10,730 (8,732 from medical professionals, 783 from wholesalers, 1,093 from general consumers, 122 from others)
- Disease awareness via the Company's website
  Online seminars available to the public (pulmonary hypertension, muscular dystrophy)
- Patient exchange events
- Booths at marathons in Japan, etc.
- Environment

  Nippon Shinyaku always strives to protect, sustain, and improve the environment through eco-considerate business activities, and aims for growth in harmony with the environment.

   Events designed Research Institut.
   Preservation activities.
  - Events designed to educate about botany at the Yamashina Botanical Research Institute
  - Preservation activities for plants related to Kyoto's culture

#### Dialogue with Shareholders

In FY2022, in addition to financial results briefings and conference calls, Nippon Shinyaku held a two-part R&D briefing for shareholders and investors. In the first part, a medical specialist explained the treatment of Dravet syndrome and future prospects in relation to Fintepla, a treatment for seizures associated with Dravet syndrome that was launched in Japan in November 2022. In the second part, presentations were made on the progress of the nucleic acid drug pipeline, as well as initiatives for new modalities of next-generation antisense nucleic acids, gene therapy, and cell therapy, which are attracting a great deal of attention. In addition, President Nakai has been attending financial results briefings, shareholder and investor meetings, overseas IR events and large meetings, and will continue to regularly interact with shareholders and investors to explain the Company's growth strategies in the short, medium, and long term.



WEB Other Briefings

https://www.nippon-shinyaku.co.jp/english/ir/ ir library/other presentation/

#### **Dialogue with Society**

In order to interact with the local community and society and provide opportunities for children to read, the Company regularly exhibits the Nippon Shinyaku Sparkling Future Mobile Library at events and children's centers in Kyoto. It also brought the Mobile Library to Purple Day, an epilepsy awareness event held in Osaka on March 26. Purple Day is a campaign to support epilepsy patients and promote understanding of the disease by wearing purple, the color of awareness for epilepsy. On the day of the event, staff members also wore purple while lending out picture books. Nippon Shinyaku also has a volunteer program available for employees to freely participate in social contribution activities, which it will continue implementing going forward.



WEB Nippon Shinyaku Sparkling Future Mobile Library (in Japanese) https://kodomo-bungaku.ip/miraigo/

#### **Dialogue with Customers**

The Pharmaceutical Consultation Office receives more than 10,000 inquiries a year, mainly by phone and the inquiry form on its website. Nippon Shinyaku strives to promote the proper use of pharmaceuticals by responding to these inquiries on a daily basis, making full use of information technology, such as the latest Al-based telephone answering system. In addition, information and opinions received here are promptly conveyed to the relevant departments and utilized to improve quality and safety.

In recent years, the Company has been enhancing its website so that customers can actively obtain a variety of information. Nippon Shinyaku will continue to place utmost priority on responding promptly and accurately to gain the trust of a wide range of stakeholders, including patients and their families, physicians, pharmacists, and other medical professionals.



WEB Feedback & Inquiries
https://www.nippon-shinyaku.co.jp/english/
inquiry/input.php

NIPPON SHINYAKU CO., LTD.