Nippon Shinyaku Today

At a Glance

Nippon Shinyaku's two businesses are Pharmaceuticals and Functional Food. In the Pharmaceuticals business, the Company aims to deliver high-quality, distinctive pharmaceuticals as quickly as possible to even one more patient.

In the Functional Food business, it aims to continually provide high-value-added products that meet market needs and help people lead happier lives.



Strategy

In the Pharmaceuticals business, since Nippon Shinyaku announced its intention in 2007 to "launch at least one product each year," it has been consistently achieving this goal by not only undertaking in-house drug discovery based on the R&D capabilities built up since the founding of the company in 1919 but also introducing in-licensed products and undertaking PLCM*. The Sales and Marketing Division aims to deliver medicines required by patients as quickly as possible by sharing high-quality information and building a system to quickly respond to the needs of medical professionals.

The Company also proactively takes on challenges in fields that other companies avoid and moves forward with research and development of original treatments to create distinctive pharmaceuticals required by patients suffering from disease and their families and to be a company that is trusted by society.

* PLCM (product life-cycle management) is a way to increase the value of products through efforts such as pursuing new efficiency and adding new dosage forms for products on the market and drug candidates still in development.

Main Products

1. Urology

- For urinary disorder caused by benign prostation hypertrophy Zalutia
- For erectile dysfunction (ED) Cialis
- For prostate cancer Estracyt
- For pollakiuria Rladderon
- For benign prostatic hypertrophy Eviprostat



2. Hematology

- For sinusoidal obstruction Defitelio
- For CD20-positive follicular lymphoma or CD20-positive chronic lymphocytic leukemia Gazyva
- For myelodysplastic syndromes or acute myeloid leukemia Vidaza
- For relapsed or refractory acute promyelocytic leukemia Amnolake
- For relapsed or refractory acute promvelocytic leukemia Trisenox



• For acute leukemia and

malignant lymphoma

• For solid tumor and acute

3. Intractable and

Rare Diseases

Dravet syndrome

For Duchenne muscular

Fintepla

dystrophy

Viltepso

• For seizures associated with

Cylocide N

Cylocide

Fintepla

• For pulmonary arterial thromboembolic pulmonary

Uptravi For pulmonary arterial

hypertension

hypertension Opsumit • For pulmonary arterial

hypertension Adcirca

4. Gynecology

- For iron deficiency anemia MonoVer
- For dysmenorrhea Lunabell ULD



 For dvsmenorrhea Lunabell LD

5. Others

- Dry powder inhaler for allergic rhinitis Frizas
- Gargle liquid containing Azunol Gargle Liquid
- For allergic rhinitis and conjunctivitis Livostin
- For vertigo Cephadol



- For cancer-associated pain. and chronic pain Tramal
- Aid for maintaining alcohol abstinence Regtect



Functional Food Revenue ¥22.187 billion

Strategy

In the Functional Food business, Nippon Shinyaku seeks to leverage its advanced technical expertise as a maker of pharmaceuticals to supply high-value-added products that meet market needs, focusing on supplements in addition to its bulk materials businesses in health food ingredients, preservatives, and protein preparations. The Company will "Help People Lead Healthier, Happier Lives," through approaches other than pharmaceuticals, including by taking on the challenge of dealing with social issues, such as food loss, and contributing to better health through health food ingredients and supplements. It will show meaningful existence and contribute to the extension of healthy life expectancy for people by reinforcing its R&D capabilities and continually bringing to market highly original new products.

Main Products

Bulk Materials Business

1. Health Food Ingredients

- Mangosteen Aqua
- Hyaluronic Acid 3000
- Garcinia Powder J
- Bacopa Extract Powder

2. Preservatives

Mirai Ace Nu

Defitelio

- Vinessyu Deli
- Mikaku Fine S
- Mikaku Fine BK
- Mikaku Fine Z

3. Protein **Preparations**

- Wheyco W8002 Instant
- Lactocrystal plus
- PROGEL 800
- Enlacto HG
- Fitness S

1. Sports Supplements

Supplements Business

WINZONE series

2. Aging Care Supplements

- Kiwami Select Collagen
- Kioku no Kobako
- Mangostia



Revenue

¥144.175 billion

Increase of 4.9% year on year

¥30.049 billion

Decrease of 8.8% year on year

Profit attributable to owners of parent

¥22.812 billion

Decrease of 8.7% year on year

Research and development expenses

¥24.135 billion

Increase of 5.6% year on year

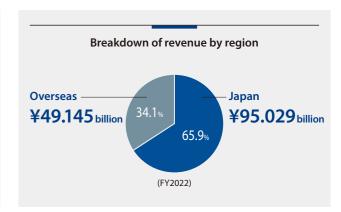
EPS

¥338

ROE

12.1%

Decrease of 2.4 percentage points year on year



Operating profit

Decrease of 8.7% year on year

Integrated Report 2023